Please find follow this link for more information on opportunities here below other possible options within this programme (international exchange programme, QTEM, credited internship).

Bloc 1 | M-GESTM | MA-GEST

Core courses

**DROI-S400**  | Law for managers | Paul HERMANT (Coordinator)  
| 5 credits [lecture: 24h]  
| second term  
| English

**ECON-S462**  | Managerial Economics | Glenn MAGERMAN (Coordinator)  
| 5 credits [lecture: 24h, tutorial classes: 12h]  
| second term  
| English

**GEST-S4001**  | Research Methods in Management | Pinar CELIK (Coordinator)  
| 5 credits [lecture: 24h, tutorial classes: 12h]  
| first term  
| English

**GEST-S409**  | Advanced accounting | Pierre-Hugues BONNEFOY CUDRAZ (Coordinator) and Jean-Paul LOOZEN  
| 5 credits [lecture: 36h, tutorial classes: 24h]  
| first term  
| English

**GEST-S410**  | Advanced corporate finance | Kim OOSTERLINCK (Coordinator) and Benjamin LORENT  
| 5 credits [lecture: 24h, tutorial classes: 12h]  
| first term  
| English

**GEST-S448**  | Organizational behaviour and leadership | Claudia TOMA (Coordinator)  
| 5 credits [lecture: 24h, tutorial classes: 12h]  
| first term  
| English

**GEST-S468**  | Strategy and strategic analysis | Manuel HENSMANS (Coordinator)  
| 5 credits [lecture: 36h]  
| first term  
| English

**GEST-S489**  | Advanced Marketing | Sandra ROTHENBERGER (Coordinator)  
| 5 credits [lecture: 36h]  
| first term  
| English

**STAT-S406**  | Data management and business analytics | Martine GEORGE (Coordinator)  
| 5 credits [lecture: 36h, tutorial classes: 24h]  
| second term  
| English

An alternative chosen from the three following

**Specialization - Module cross-border entrepreneurship and innovation**

2 mandatory courses

**Two courses chosen from the following**

**GEST-S421** (optional)  | Entrepreneurial ecosystems | Judith BEHRENS (Coordinator)  
| 5 credits [lecture: 24h, tutorial classes: 24h]  
| second term  
| English

**GEST-S449** (optional)  | Social innovation | Marek HUDON (Coordinator)  
| 5 credits [lecture: 24h]  
| second term  
| English

1 elective courses

**One course chosen from the following**
Solvay Brussels School of Economics and Management

GEST-S424 (optional)  
Entrepreneurial finance  |  Olivier WITMEUR (Coordinator) and Nathalie DE CEULAER
5 credits {lecture: 36h, tutorial classes: 12h}  
second term  
English

GEST-S484 (optional)  
Innovation strategy  |  Manuel HENSMANS (Coordinator)
5 credits {lecture: 36h}  
second term  
English

GEST-S565 (optional)  
Business Planning  |  Judith BEHRENS (Coordinator)
5 credits {lecture: 12h, seminars: 12h}  
second term  
English

or

Specialization - Module Managing global businesses

2 mandatory courses

Two courses chosen from the following

GEST-S441 (optional)  
Global marketing  |  Virginie BRUNEAU (Coordinator)
5 credits {lecture: 24h}  
second term  
English

GEST-S472 (optional)  
International supply chains  |  Evelyne VANPOUCKE (Coordinator)
5 credits {lecture: 24h}  
second term  
English

1 elective course

One course chosen from the following

GEST-S440 (optional)  
Applied marketing analytics  |  Sandra ROTHENBERGER (Coordinator) and Philippe MAUCHARD
5 credits {lecture: 48h}  
second term  
English

GEST-S471 (optional)  
Management and sustainable development : constraints and opportunities  |  Eric MONAMI (Coordinator)
5 credits {lecture: 36h, seminars: 36h}  
second term  
English

GEST-S483 (optional)  
Digital and IT Governance  |  Georges ATAYA (Coordinator)
5 credits {lecture: 24h}  
second term  
English

GEST-S491 (optional)  
Omnichannel & customer relationship strategies  |  Virginie BRUNEAU (Coordinator)
5 credits {lecture: 24h}  
second term  
English

GEST-S494 (optional)  
Managing errors in organisations (Chaire InBev Baillet Latour)  |  Paul VERDIN (Coordinator)
5 credits {lecture: 48h}  
second term  
English

GEST-S508 (optional)  
Integrated communication - Communication intégrée : concepts et travaux pratiques  |  Philippe BILTIAU (Coordinator) and HUGUES REY
5 credits {lecture: 24h}  
second term  
English

GEST-S567 (optional)  
Regulation and Antitrust economics for businesses  |  Luis CORREIA DA SILVA (Coordinator)
5 credits {lecture: 24h}  
second term  
English

or

Specialization - Module Managing people and organizations

2 mandatory courses

Two courses chosen from the following

...
1 elective course

One course chosen from the following

GEST-S517  
Managing diversity and multiculturality | Claudia TOMA (Coordinator)  
5 credits [lecture: 24h]  second term  English

GEST-S547  
International HR | Daniel MISEUR (Coordinator)  
5 credits [lecture: 24h]  second term  English

GEST-S476  
Managing organizational innovation and change | Jean MATTIJS (Coordinator)  
5 credits [lecture: 24h]  second term  English

GEST-S507  
Seminar on solving global issues | Vincent MABILLARD (Coordinator)  
5 credits [lecture: 24h]  second term  English
Master in Management Science
Focus Professional

Bloc 2 | M-GESTM | MA-GEST

Cours obligatoires

MEMO-S505  Master-Thesis/Mémoire
○ 20 credits [mfe/tfe: 360h]  □ first and second terms  ○ English/French

Internship or Exchange programme

Chose one among the following possibilities

Contacts:
HULB-0000 : Coordinatrice : Tamara Schuller
STAG-S505 : Coordinatrice : Pascaline Flon

One course chosen from the following

HULB-0000 (optional)  Cours externe à l'Université
○ 25 credits  □ academic year

STAG-S505 (optional)  Internship in global context  Martine GEORGE (Coordinator), Laurent BOUTY and Guido BUSSENIERS
○ 25 credits [work placement: 600h]  □ first term  ○ French

Leadership skills

Core leadership skill

One course chosen from the following

GEST-S551 (optional)  Project management  FREDERIC HOFFMANN (Coordinator)
○ 5 credits [seminars: 24h]  □ first term  ○ English

GEST-S564 (optional)  Project management  FREDERIC HOFFMANN (Coordinator)
○ 5 credits [seminars: 24h]  □ second term  ○ English

1 elective leadership skill

Attention: les cours de Français langue étrangère (LANG-B906/B907/B908/B909) sont accessible uniquement sur dossier et suite à la réalisation d’un test.

One course chosen from the following

BIME-S5506 (optional)  Healthcare Innovation skills  Hilde STEVENS (Coordinator)
○ 5 credits [lecture: 24h]  □ second term  ○ English

This course is only accessible in combination with « BIME-G5505 Interfaculty and interdisciplinary program in Healthcare Innovation » - the skill can not be taken alone.
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Coordinator(s)</th>
<th>Credits</th>
<th>Term</th>
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</table>

An alternative chosen from the two following

**Practical experience**

For those who are doing an exchange program: select a field project (allocation based on a selection process)

**Select a field project**

(Allocation based on a selection process)

**One course chosen from the following**

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<td>Hilde STEVENS (Coordinator)</td>
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</table>
### Field project: IT governance | Georges ATAYA (Coordinator)
- 5 credits [seminars: 12h]
- Academic year
- English/French

### Field project: HRM
- 5 credits [seminars: 12h]
- Second term
- French

### Field project | Jean MATTIJS (Coordinator), Georges ATAYA, Jorn Mannaerts, Jean-Jacques VIALA, MICHEL VLASSELAER and Olivier WITMEUR
- 5 credits [seminars: 12h]
- First and second terms
- English

### Field project: Public management | Jean MATTIJS (Coordinator) and Jean-Jacques VIALA
- 5 credits [seminars: 12h]
- Academic year
- English

### Field project: NGO and sustainable development | Christine DROOGMANS (Coordinator)
- 5 credits [seminars: 12h]
- Academic year
- English

### Field project: International strategy | MICHEL VLASSELAER (Coordinator)
- 5 credits [seminars: 12h]
- First and second terms
- English

### Field project: management, strategy and entrepreneurship | Jean-Nicolas Lambert (Coordinator)
- 5 credits [seminars: 12h]
- Academic year
- English

### Field project: start up /scale up businesses | Olivier WITMEUR (Coordinator)
- 5 credits [seminars: 12h]
- Academic year
- English

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## Optional Courses

For those doing an internship or an exchange: select a course (5 ECTS) within the elective of all specialization track (Q2) (see below), a field project [Q1 and Q2 if there is a free spot] or another course among the university (necessity of the agreement of the director).

### Elective course from Bloc 1

**One course chosen from the following**

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<tr>
<td>GEST-S424</td>
<td>Entrepreneurial finance</td>
<td>Olivier WITMEUR (Coordinator) and Nathalie DE CEULAER</td>
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<td>GEST-S440</td>
<td>Applied marketing analytics</td>
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</table>
Integrated communication - Communication intégrée : concepts et travaux pratiques | Philippe BILTIAU (Coordinator) and HUGUES REY

- 5 credits [lecture: 24h] | second term | English

Business Planning | Judith BEHRENS (Coordinator)

- 5 credits [lecture: 12h, seminars: 12h] | second term | English

Regulation and Antitrust economics for businesses | Luis CORREIA DA SILVA (Coordinator)

- 5 credits [lecture: 24h] | second term | English

Cours extérieurs au programme

- 5 credits | academic year | French

QTEM student specific course

GEST-S510 - Global Business analytics Challenge - 6 crédits - M. Michele Cincera et M. Antonio Pacífico